



# **MUNICIPALITY OF SHKODRA**

**Albania**

**AAP2020 Workshop**

**Bar, Montenegro**

**Shkodër, 12 September 2005**

# City Profile

- The city of Shkodra is situated in the North-East of Albania.
- The city is mainly laying on a plain. From South-West direction North-East, it slopes from 9.5 m to 24 m a.s.l.
- The plainland of the city reaches an area of 1 150 ha, while the hill part is ca. 350 ha.
- In North and North-West of the city lays the "above-Shkodra" Field (Fusha e Mbi Shkodres), beyond which the Albanian Alps start.
- The Adriatic Coast, with Velipoja Beach, is ca. 30 km South-East of the city.
- The early economical development of the city is evidenced by the advent of the city coin stamp, by 230 b.c.  
In 1718, the first Consular agencies were established. There were 6 Consulates of European Powers and neighbour countries operating in the city. In 1730 the first Trade Chamber was opened in Shkodra.

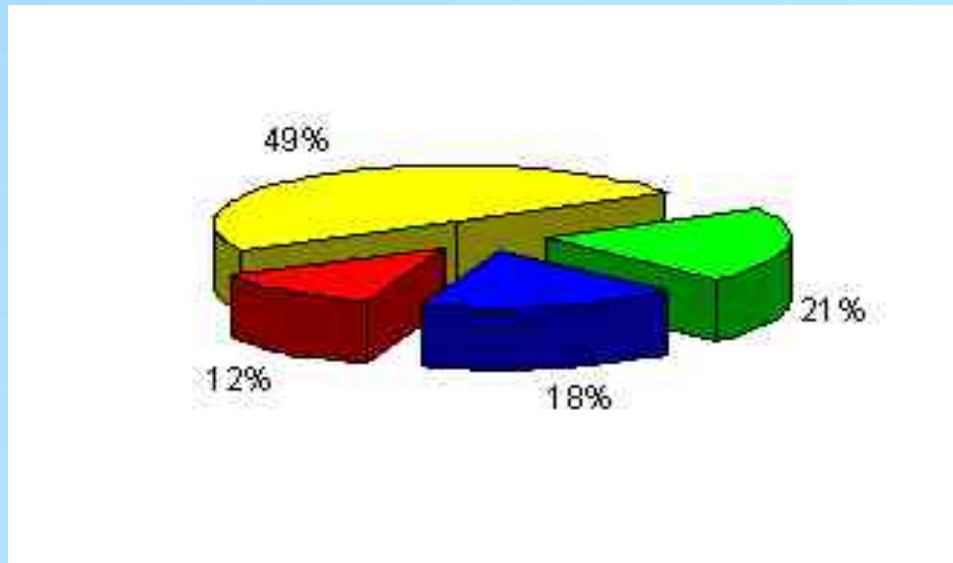
# Social Overview

● Population	111 468
● Pupils and Students	17 322
● Active work power	32 317
● Total employed	15 220
– Public sector	8 691
– Private sector	6 529

# Business Venture in Shkodra

## 1 579 Enterprises

Services



Construction

Agriculture

Industry

# Export - Import in different sectors



**Export**  
**€ 19.252.000**



**Import**  
**€ 23.324.000**

# Advantages

- **Favorable geographical position and direct access to Balkan region**

Shkodra represents a perfect territory for localization of the production concern.

The everyday air and sea connections with the countries of the region and beyond, grant a persistent and express motion of people and goods.

"Corridor 5" shall grant an express by-land connection of Shkodra with the Central Europe.

# Advantages

## **Availability of considerable natural resources**

### **1. The region of Shkodra has relevant mineral resources.**

**in the periphery of city of Shkodra, there are quite big resources of raw materials for the production of cement, lime, bricks, tiles, ceramics, marble, decorative stones and other inerts and construction materials.**

**There are big reserves of calcium and kaolin, as well as marble resources (newly discovered in Vau i Dejes)**

**Mines of copper and enrichment plants, set up during the regime, are pending for privatization.**

### **2. Agriculture represents a potential resource, which, thanks to a very favorable climate and terrain (partly unused), offers good possibilities for cooperation with the Food Industry.**

### **3. The numerous resources of water in the mountains are almost completely unutilized as drinkable water (bottled). The wealth of the salt and sweet waters offer a good opportunity for fish aliment/farming and industrial processing.**

### **4. The beautiful and rich nature offers great opportunities for the development of tourism.**

# Available industrial zone

Area of the Industrial zone is 92 ha

Available area for extension is 50 ha

Available spaces/buildings  
for manufacturers



# Advantages

- **Permanent on-growing local market**

Manufacturers can find a highly interested market for their products, and great possibilities for market extension in Balkan neighborhood. Approx. 71 % of the demand for goods is covered by imports.

- **Manpower costs.**

The average salary is one of the lowest in Albania (one of the lowest in Europe). The availability of skilled manpower for several sectors is highly evident.

- **Young population (average age is 27 years)**

The only University in the North of Albania, situated in Shkodra, with 6 000 students, graduates ca. 500 students/year. Considering that the majority of them have quite good command in more than one foreign (western) languages, there is good market of skilled and useful/helpful specialists for foreign investors.

# Advantages

- **Regional agreements for Free Trade**  
Albania has signed a "Memorandum of Understanding" for a Free Trade Zone, comprising industrial and several agricultural products - where discounting import tariffs are agreed - with Croatia, Macedonia, Montenegro, Bosnia-Herzegovina, Serbia, Rumania, Bulgaria and Moldavia.

# **“Rehabilitation of Water Supply and Wastewater Collection Systems in the city of Shkodra”**

Federal Republic of Austria / Ministry for Foreign Affairs  
Republic of Albania / MoTAT & Municipality of Shkodra

## **Total Funds – 8.1 million Euro**

- **7.75 mil. Euro (Austrian Government) - Grant**
- **0.38 mil. Euro (Albanian Government) - Co-financing**

# **“Rehabilitation of Water Supply and Wastewater Collection Systems in the city of Shkodra”**

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## **Achievements / Results:**

- Water production capacity increased from 600 l/s to 1100 l/s.
- Water supply situation of the population essentially improved (from some hours to 24 hrs/day for more than 80 % of the population)
- Smooth/careful growth of pressure in the system and better distribution of water quantities in the city
- Highly increased monitoring capability of water distribution situation
- Reduction of production costs without negative effect in the achieved level of service
- Relevant improvement of financial and economical indicators of Waterworks
- Increase of operation capabilities in the distribution system
- Better work conditions for the personnel
- Modern structures for Public Relation
- The improvement of water supply situation in the city has highly effected the image of the Waterworks Enterprise in front of the citizens
- Better readiness and willingness of the people to pay water bills

# **“Rehabilitation of Water Supply and Wastewater Collection Systems in the city of Shkodra”**

Federal Republic of Austria / Ministry for Foreign Affairs  
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- **Water supply situation in the city of Shkodra is at the highest levels in Albania**
- **Austrian project in Shkodra is considered to be the best model for Water Sector investments in Albania**
- **Austrian intervention is the biggest and the most important investment in the city of Shkodra**

# **“Rehabilitation of Water Supply and Wastewater Collection Systems in the city of Shkodra”**

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## **Future needs**

### **Water Supply**

**22 000 000 euro**

#### **Objects:**

- **Finalisation of new Pumping Station Complex**
- **Rehabilitation and re-dimensioning of the distribution system**
- **Instalation of watermeters**
- **Remote control system**
- **Institutional Strengthening**

# **“Rehabilitation of Water Supply and Wastewater Collection Systems in the city of Shkodra”**

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## **Future needs**

### **Sewerage**

**11 000 000 euro**

## **Objects:**

- **Rehabilitation and new manholes**
- **Rehabilitation and ri-dimensioning of collection system**

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## **Future needs**

### **Storm Water**

**10 000 000 euro**

### **Objects:**

- **Rehabilitation and new manholes**
- **Rehabilitation and re-dimensioning of collection system (33 km pipeline)**
- **New outlets**

# Possible fields of cooperation

## Institutional

- **Regional Development**
- **Infrastructure and public services**
- **Environment**
- **Education & Culture**

# **Possible fields of cooperation**

## **Business**

**Agriculture Sector**

**Clothing / Shoes**

**Wood processing**

**Construction**

**Mechanical Sector**

# **Markets**

**and**

## **Agriculture - Food**

# **Possibilities**

**Machinery and equipment for agriculture**

**Pure animal breeds with high genetic potentials**

**Meat, milk and honey processing technologies**

**Fishing**

**Bottling and preservation technologies**

**Packing / encasement machinery**

**Industrial refrigerators**

# Markets

and

Mechanical Sector

Possibilities

- **Machineries for spare parts manufacturing**
- **Spare parts for machineries**
- **On-growing demand for partners in mechanical manufacturing**  
*(various mechanical works, metal works, aluminum constructions and elements, accessories for aluminum doors and windows, forging/blacksmith works, etc.)*

# **Markets**

## **and**

### **Construction Sector**

# **Possibilities**

- **Construction materials like:**  
*bricks, tiles, roof tiles, cement, concrete, mortar, wooden doors & windows, ceilings, insulation materials, roof covers, ceramics, electrical parts, hydraulic parts, etc.*
- **Technologies for production of construction materials** (as above mentioned)
- **Trade partners**

# Markets

and

Wood processing

# Possibilities

**Machinery and tools for wood processing**

**Partners for wood processing**

- ✓ Raw material is available in the region (including neighbour countries)
- ✓ Available storage and maturing facilities
- ✓ Available professional capacities
- ✓ New local venture

# Markets

and

Textile/clothing & shoe

# Possibilities

**Trade partners**

**Machinery and accessories**

- ✓ Available animal skin
- ✓ Available rooms/buildings for work
- ✓ New local venture
- ✓ Available professional skills
- ✓ Readiness/possibility for artisans/manufacturers to join their ventures into corporates

# Contacts

- **Municipality of Shkodra**

tel & Fax: +355 22 43720;

e-mail: [foreignrelat@albnet.net](mailto:foreignrelat@albnet.net)  
[shkodra.gov.al](http://shkodra.gov.al)

web site: [www.shkodra.gov.al](http://www.shkodra.gov.al)